

## **TNK-BP INTERNATIONAL LTD**

### **2008 FINANCIAL RESULTS**

#### **Financial Context**

TNK-BP International Ltd (TIL) has reported its consolidated financial results for 2008 for the TIL group of companies. The financial statements have been prepared under accounting principles generally accepted in the United States of America (generally referred to as US GAAP) and represent the consolidated financial position of TIL and its subsidiaries.

TIL is a wholly owned subsidiary of TNK-BP Ltd and together with its subsidiaries conducts oil and gas exploration, development and production activities in the Russian Federation, as well as operating refineries and marketing oil and petroleum products in the Russian Federation, Ukraine and internationally.

Net Income for 2008 is reported as \$5.3bn with EBITDA of \$10.1bn.

#### **Business Environment**

The trading environment in 2008 was significantly stronger than in 2007. Urals (MED/NWE) marker prices averaged almost \$95/bbl representing an increase of around 36% relative to 2007. Similarly, domestic crude price increased by 20% and oil product markets showed increases of between 30% and 40% depending on product type. As a result, average TIL realizations for the period increased by 33% relative to 2007.

Production volumes of oil and gas in 2008 amounted to 1,642 mboed (excluding Slavneft) representing an increase of 2.6% relative to 2007.

Costs were also affected by external factors with higher Urals prices in 2008 causing export duties to increase by 56% (reflecting also a positive duty lag effect in 2007), and MET costs to rise by 49%. In addition, other costs increased by 25% largely due to the effect of in-country inflation and the effect of a stronger ruble in 1H 2008.

As a result, the benefit from stronger markets was partly offset by associated cost increases. This resulted in a net 5% growth in EBITDA.

A weaker ruble at the end of 2008 produced negative forex effects largely associated with the revaluation of ruble-denominated monetary working capital. This resulted in Net Income of \$5.3bn, similar to that reported for 2007.

Investment levels in 2008 were 16% higher with organic capex of \$4bn. Focused investment spend and strong underlying technical performance helped to mitigate the impact of low year-end oil prices on reserve estimates. This enabled 82% of production to be replaced in 2008 by new reserves under SEC methodology on a life-of field basis.

Operating cash remained strong with \$8.6bn representing a 21% improvement on 2007. Despite the difficult business environment, liquidity was maintained and cash at the end of 2008 amounted to \$1.7bn.

Further information can be found in the “2008 Performance Review” presentation.